



MODELING LONGEVITY RISK IN PRACTICE

Summer School on Risk Measurement and Control
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- Stochastic mortality models
 - Model comparison
 - Impact on annuity products – comparison to Solvency II
 - Internal models in the Solvency II setting

STOCHASTIC MORTALITY MODELS



Widely used Models: Mostly not Stochastic Models

Increasing Complexity



Mortality	Longevity	CI	TPD and DI	LTC
No model at all	Always trends are modelled	No model at all	No model at all	Depending on guarantees
5-years regression	15-years and longer regression	5-years regression	5-years regression	5- to 15-years regression
Lee Carter	Lee Carter	Never seen	Never seen	Lee Carter
Typically no more complex models	Huge variety	Typically no more complex models	Typically no more complex models	Typically no more complex models

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- Lee Carter model: $\log(q_{x,t}) = a_x + b_x \kappa_t + \text{error}$
 - Bayesian Lee Carter: Lee Carter including parameter uncertainty
 - Cairns, Blake & Dowd (CBD) model:

$$\text{logit}(q_{x,t}) = \log\left(\frac{q_{x,t}}{1 - q_{x,t}}\right) = \kappa_t^{(1)} + \kappa_t^{(2)}(x - \bar{x}) + \text{error}$$

- ▶ model $\kappa_t, \kappa_t^{(1)}, \kappa_t^{(2)}$ as time series processes, e.g. (bivariate) random walk with drift
- ▶ forecast $\kappa_t, \kappa_t^{(1)}, \kappa_t^{(2)}$ into the future

MODEL COMPARISON



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Mortality.org: Italian mortality data for years 1960 to 2006 and ages 0 to 98

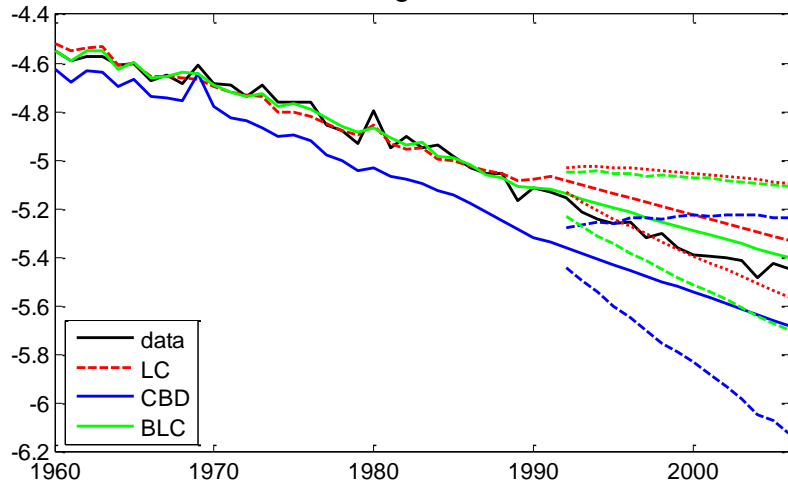
Comparing prediction quality of the models (backtesting):

- Fit models to data for years 1960 to 1991
- Forecast mortality for years 1992 to 2006

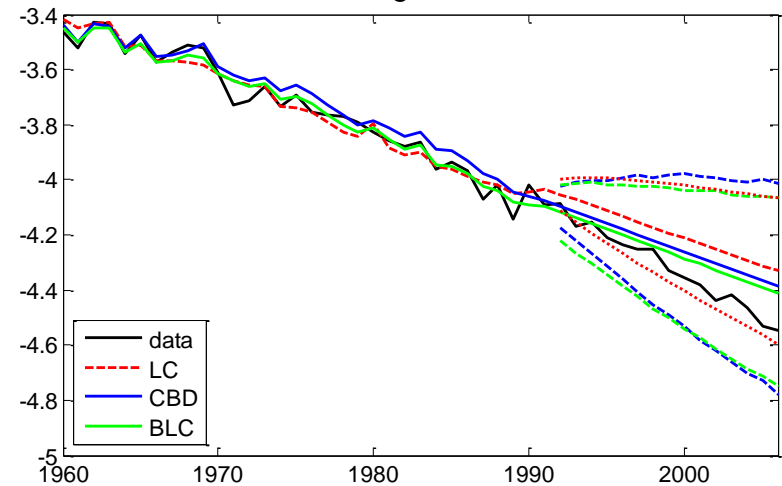
Test implicit assumptions made in the models:

- LC assumes time-independent age effects (bilinear model) and thus that mortality improvements at all ages are perfectly correlated
- CBD model assumes that logit of rates is linear fitted only to relevant ages 60 to 98

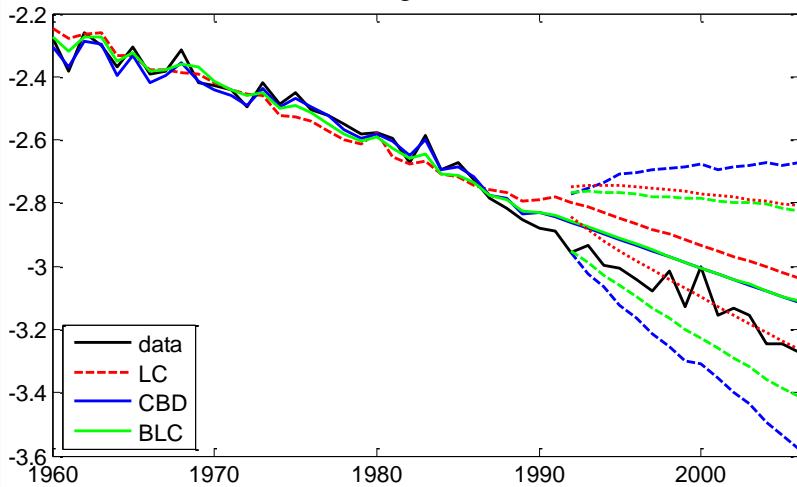
Age 60



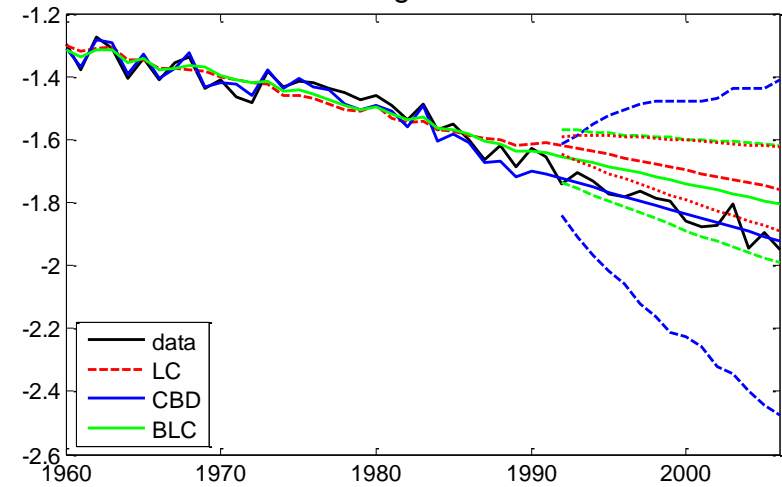
Age 70



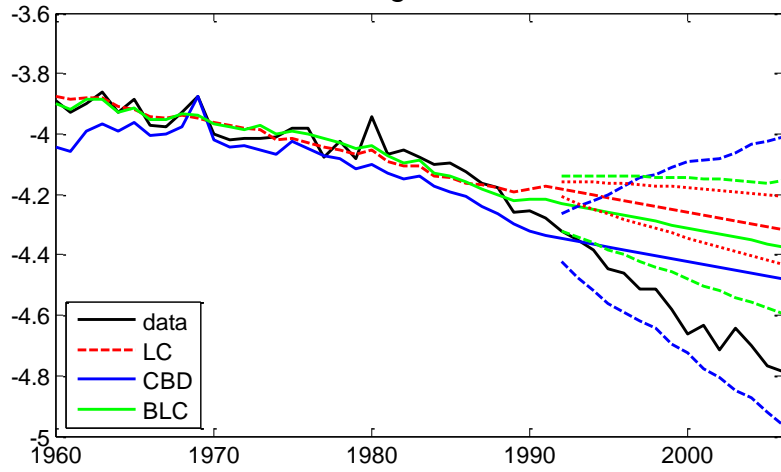
Age 80



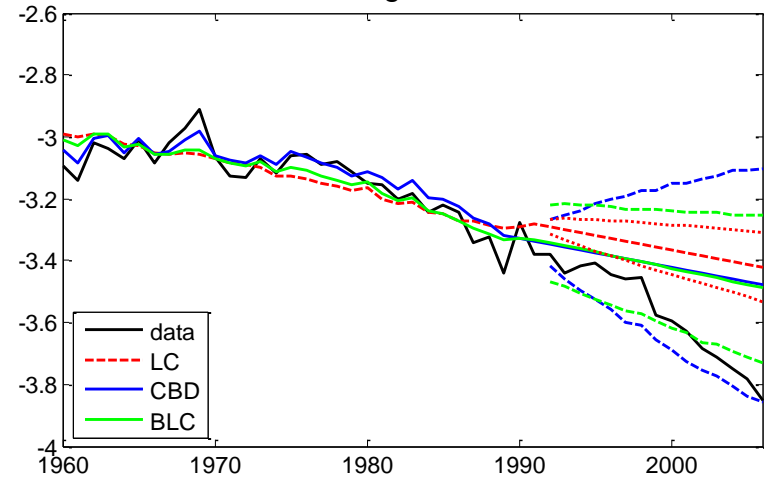
Age 90



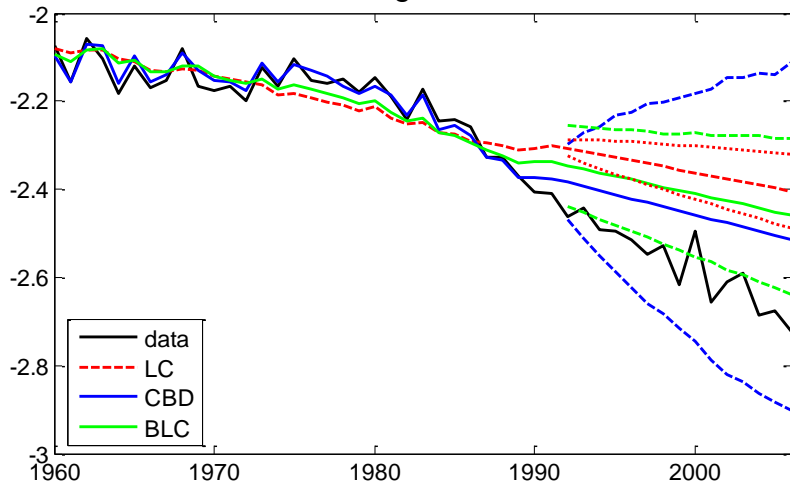
Age 60



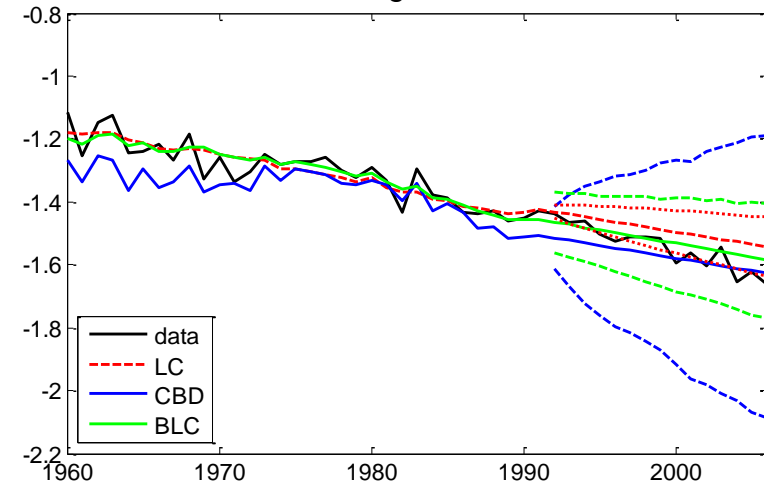
Age 70

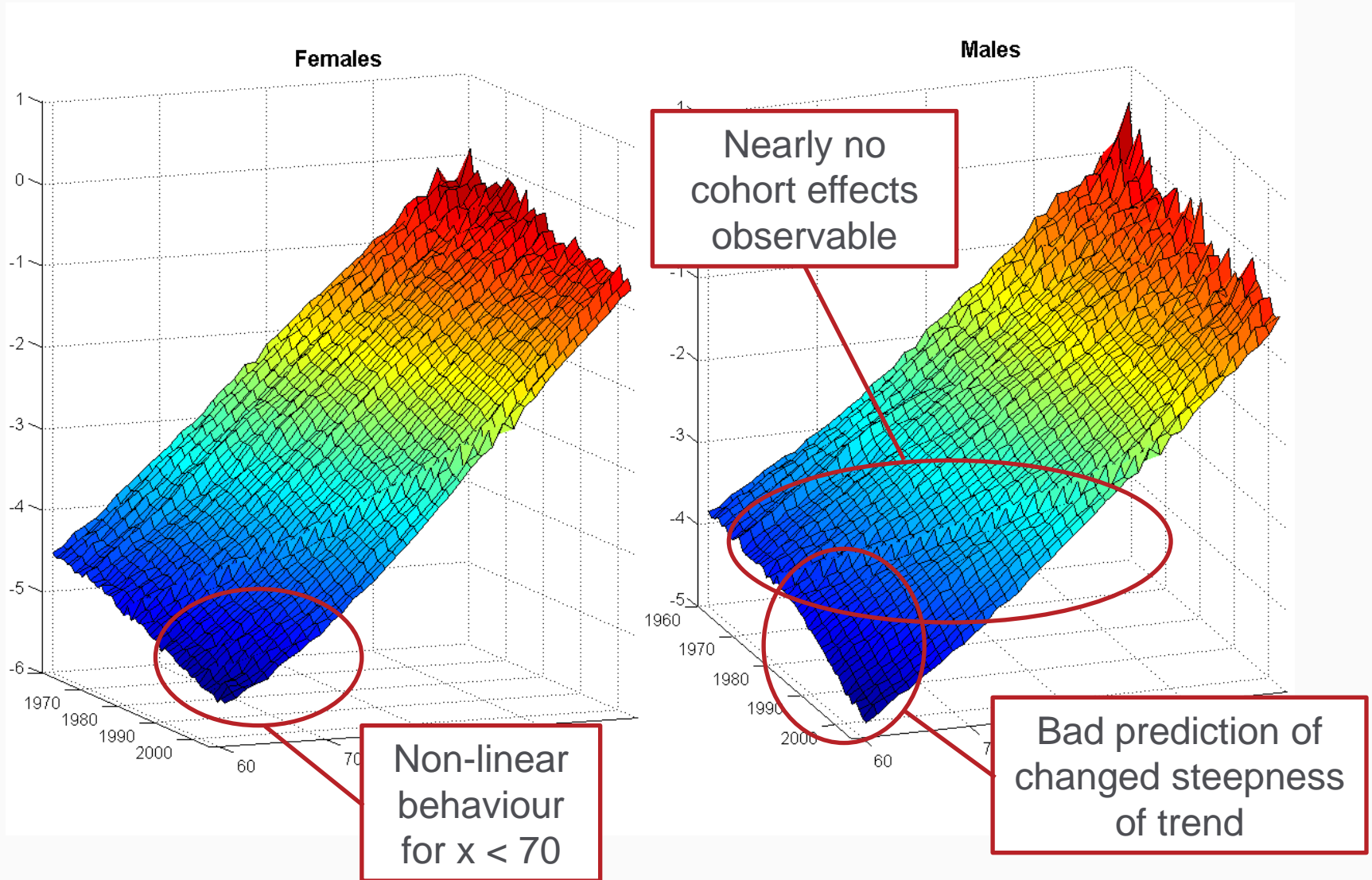


Age 80



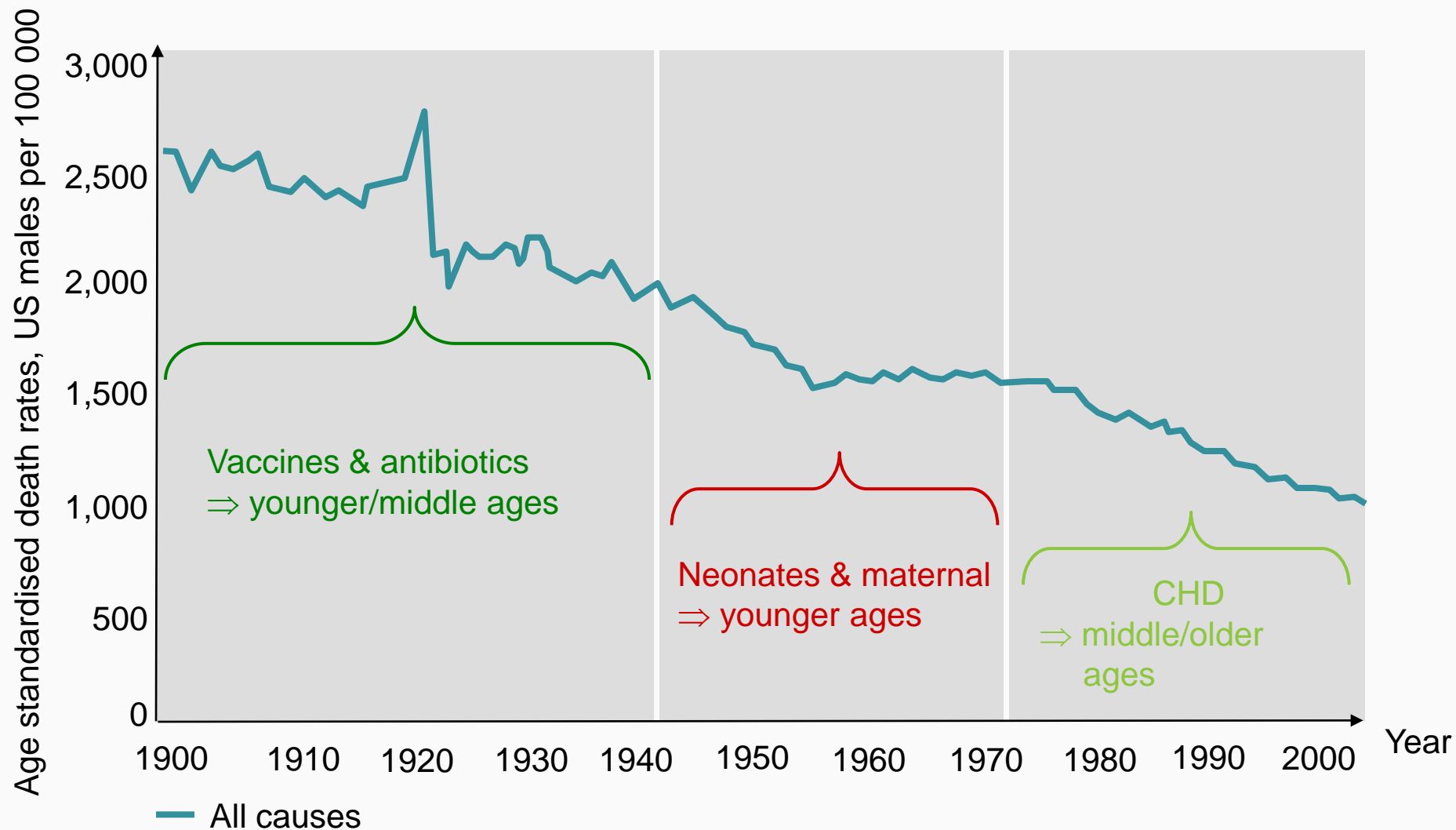
Age 90





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- LC and BLC models capture age effects more accurately
 - The data shows nearly no cohort effects
 - Linearity of logit-transform only valid for ages ≥ 70
 - Trend steepness changed around 1985
 - prediction intervals of LC model too small for most ages
 - BLC model leads to more realistic prediction intervals, however true mortality rates still outside prediction intervals in some cases
 - CBD model yields the largest prediction intervals: true mortality within prediction intervals for all ages, but perhaps too conservative?

Development of the Mortality in the 20th century



IMPACT ON ANNUITY PRODUCTS – COMPARISON TO SOLVENCY II

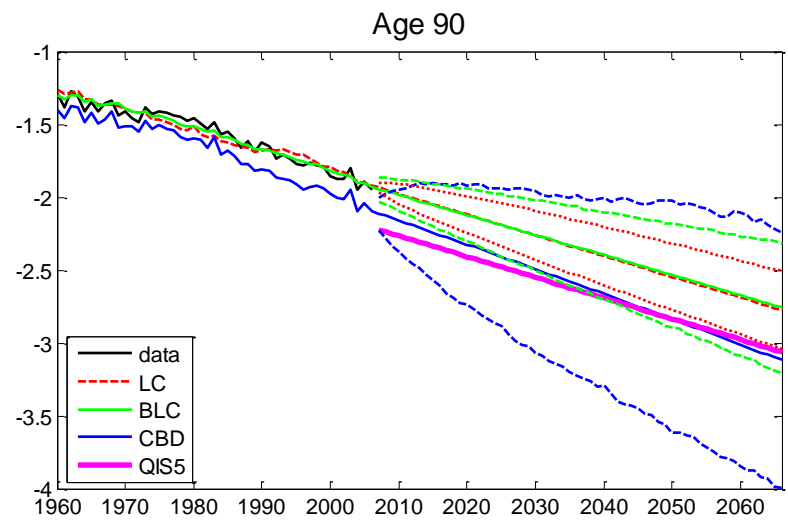
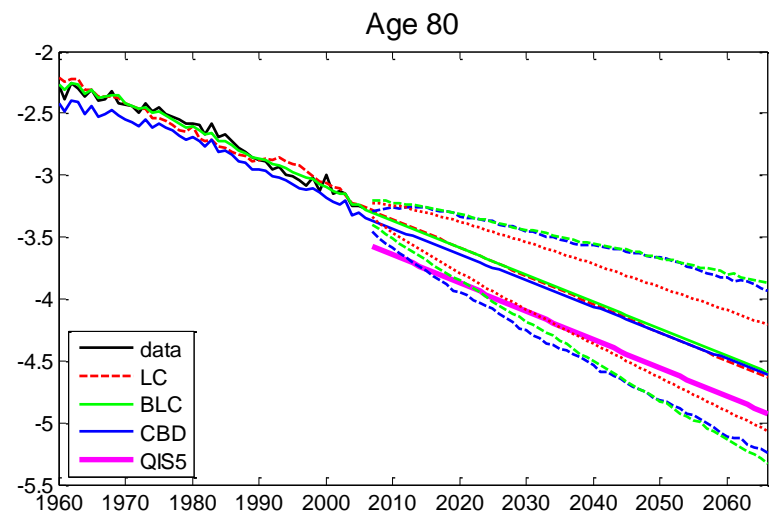
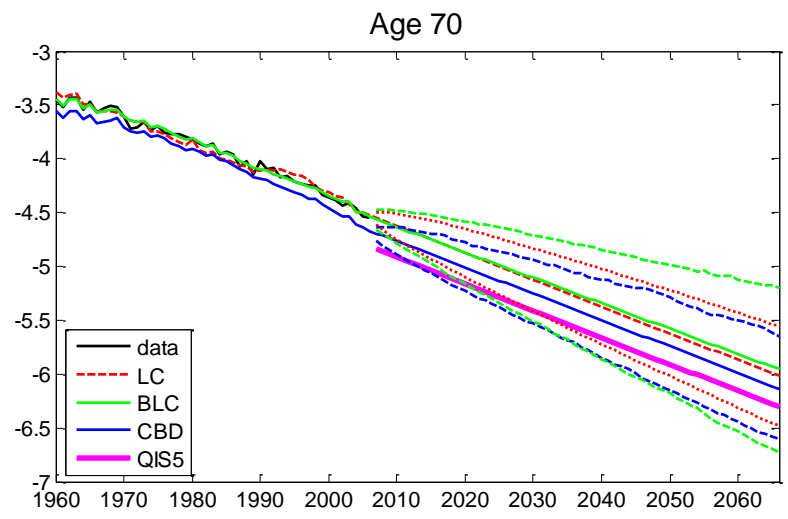
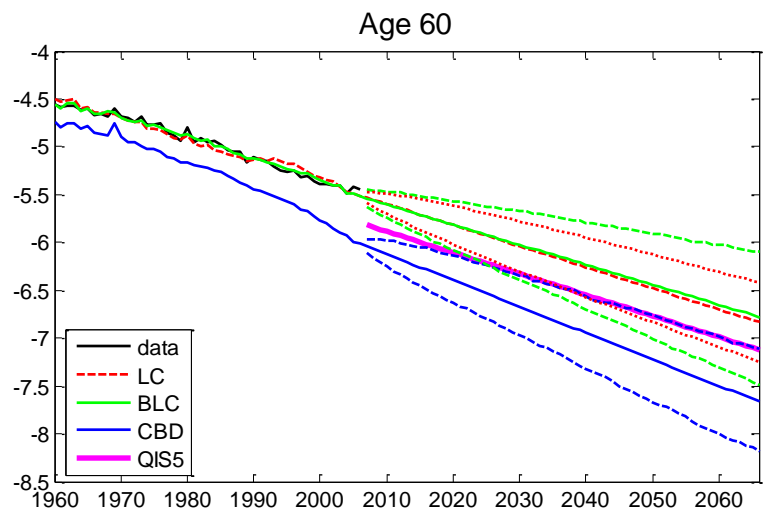


Modeling mortality data from Italy – impact on annuities

Impact on annuity products

- Fit models to data from 1960 to 2006
- Calculate 99.5% of annuity payments for two settings
 - Immediate annuity payments: portfolio of 1000 65-year olds
 - Deferred annuity payments: portfolio of 1000 30 year olds, 35 years deferment period
- Compare to Solvency II (QIS 5):
 - Longevity Scenario = 75% best estimate mortality for all ages and whole projection period

Mortality projections for 60 years (Females)



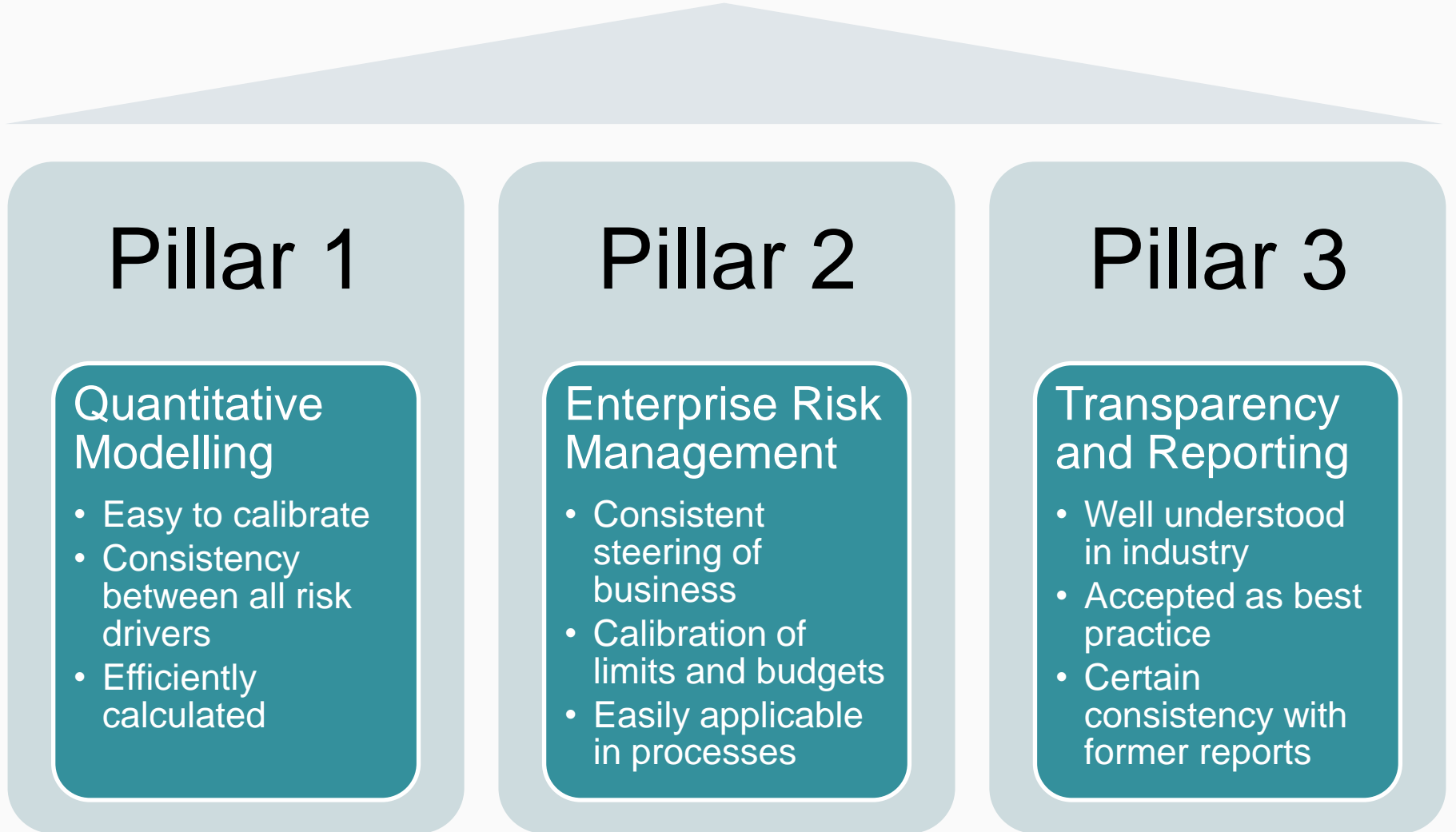
99.5% Percentiles of annuity payments

Model	Immediate annuity payments starting at age 65		Annuity payments starting at age 65, 35 years deferment	
		% b.e.		% b.e.
Females				
Best Estimate	23.61		27.63	
QIS 5: 75% BE	25.51	+ 8.0%	29.04	+ 5.1%
LC	25.01	+ 5.9%	29.50	+ 6.8%
BLC	25.54	+ 8.2%	30.51	+ 10.4%
CBD	26.79	+ 13.5%	31.76	+ 14.9%
Males				
Best Estimate	18.85		22.53	
QIS 5: 75% BE	21.09	+ 11.9%	24.56	+ 9.0%
LC	20.00	+ 6.1%	24.51	+ 8.8%
BLC	20.71	+ 9.9%	26.00	+ 15.4%
CBD	21.96	+ 16.5%	27.82	+ 23.5%

Desirable model features	Lee Carter Baysian Lee Carter Cairns Blake Dowd	QIS 5
Risk capital increasing with projection horizon – to avoid mis-steering business	✓	not the case
Model can be used for calibrating limits and budgets	✓ stochastic model	deterministic model
Ability to model age and cohort effects	can be extended to allow for those effects	not the case
Deeper understanding of future trend developments	not the case	not the case

INTERNAL MODELS IN A SOLVENCY II SETTING



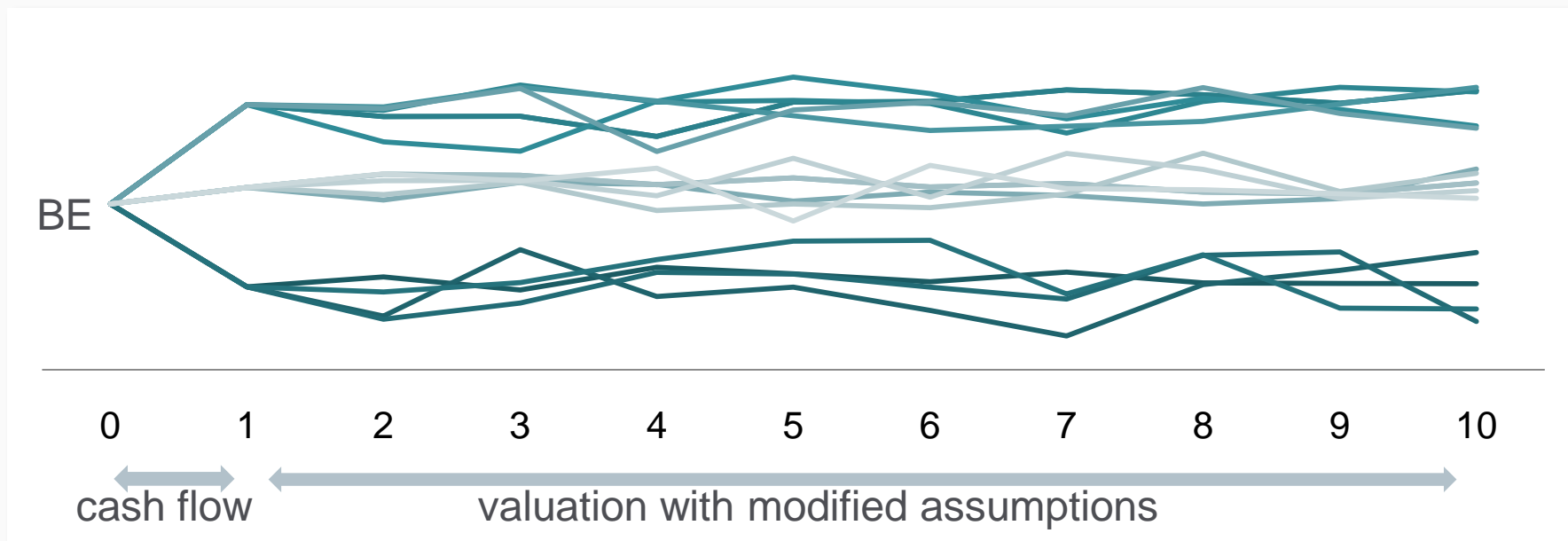


Up to now naive approach: models for run off

Solvency II: SCR = 99.5 % VaR of available capital over 1-year time horizon



**SCR = 1-year result +
change of portfolio value due to change of mortality assumptions**





	1-year result	year 2 and onwards
Complete markets (e.g. financial markets)	real world	risk neutral valuation
Longevity (no hedges available)	real world	q_x real world valuation

► **For non-hedgable risks valuation on martingale measure meaningless!**

Conduct real world valuation by nested simulations:

- Longstaff-Schwartz algorithm
approach provides stable results for expectation, however not that well suited for estimating quantiles
- Improve approximation by importance sampling and other variance reducing methods like stratified sampling for the valuation of year 2 and onwards



THANK YOU VERY MUCH
FOR YOUR ATTENTION

Dr. Frank Schiller, Head CoC Direct Insurance